





# **CONFERENCE PROGRAMME**2 - 4 July 2018

Birchwood Hotel Johannesburg















# **2018 FAPSA CONFERENCE**









# FINANCIAL AID

#FreeEducation - The Impact

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# **GENERAL INFORMATION**

# Registration Desk - Hours of Operation

Sunday, 1 July 2018 18h00 - 20h00 Monday, 2 July 2018 08h30 - 09h30 Tuesday, 3 July 2018 09h00 - 09h45

# Name Tags

For security purposes, delegates are required to wear their name tags at all times. You will not be authorized for entry into the Conference venues, Exhibitors area or provided access to Lunches and Evening functions without your name tags.

# Mobile Phones, Tablets & Laptops

Please ensure that your mobile phone, tablet & laptop are switched off or in "silent" mode during all conference sessions.

# **Social Functions**

Entry to all social functions is restricted to those who have registered their attendance.

Entry to all social functions is restricted to those who have registered their attendance.

Monday, 4 July 2018 - Sponsored by EduConnect

Time: 18h00 to 19h30

Tuesday, 5 July 2018 - NSFAS Gala Dinner Sponsored by NSFAS

Time: 19h00pm to Midnight

NB: All the above events will take place at the Birchwood Hotel, Boksburg, Johannesburg















# Know more. Be more.





Formerly known as Eduloan, Fundi is South Africa's leading education finance and education fund management solution specialist. Relaunched in October 2016, we are the only credit provider focused on providing funds for education throughout the complete education journey – from primary school all the way to executive education. Our new strategy, focus on innovation and commitment to developing solutions that enable success. This means that the brand is constantly evolving to realise our brand promise of "know more. Be more".

As education financial solution specialists, we provide end-to-end education solutions that benefit all stakeholders across the education value chain. From primary school students to post-graduates, from bursars to big business, unions and government, our offerings are all-inclusive. **We offer more than study loans alone.** We provide loan assistance on every front: technology, equipment and tools, accommodation, books, uniforms and tours

Our **EduOne platform** provides students with a one-stop shop of information solutions, giving them access to details relating to everything from courses they can study to bursaries available. It even offers a "shopping" platform where they can buy and sell second hand books and equipment directly.

When it comes to administration and management of funds, Fundi is a pioneer in this space. We developed the technology that enables centralised management and control, ensuring that funds are spent as intended – whether in the form of bursaries, CSI or training funds. Our bursary management solution gives students access to everything they need to complete their educational journey, with immediate access to funds - all from a single smart card. With the largest national footprint of outlets for buying education-related items, such as accommodation, food, books and technology, purchasing is easy.

Thanks to Fundi's **cashless technology**, institutions can now transform their campuses into cashless environments, allowing parents, sponsors and bursars to preload funds into separate electronic wallets for students to access. This allows students to pay for their learning materials, printing, tuition and food as and when they need to. They're also able to access spending money without having to carry cash.

At Fundi, we understand the role and value of education – that it affects every single one of us, and that it is education that will drive this continent forward. To this end, we're committed to living our promise of "more" – consistently pushing the boundaries of education finance solutions.

















# THE SECRETARY GENERAL'S REPORT

# 17TH FAPSA ORGANISATIONAL REPORT

This report is an overview of the state of the Organization since the 16th FAPSA Conference in Durban June 2017. It is also our mid-term review report to the National Conference, under the theme "# Free Education- the impact"

It is an administrative and organizational account of developments of the period under review, and assessment of the progress made and challenges faced by our association and our country at large. It outlines the major tasks of our association for the period ahead.

Over the past few years we have been subjected to a variety of changes within the sector, taking into cognizance the emergency of the student centered model of NSFAS, "Central Application System", # FeesMustFall", system requirements, changes how we generally operate in our sector as a totally in function.

This pronouncement seeks to pose lot of questions to us on a number issues and the day to day running of our offices, it therefore present a gold and wonderful opportunity for us to reflect to some of this pragmatic challenges that are facing us.

The dynamics of Higher Education and Training sector are changing from time to time and is critical for us to keep in touch with the recent developments so that we are at better position to respond to the complex and pragmatic challenges facing our sector in totality.

On the 14th September 2017 the leadership of FAPSA met with institutions and resolved of the following issues:

To date there are still many students who have not yet signed their SOP's/ LAF's and it was reported that the majority of students at TVET Colleges have not yet signed their SOP's. Students are frustrated by this delay from NSFAS.

Majority of institutions are still awaiting outstanding funds, the payment process of NSFAS is creating a mess in terms of reconciliation and allocating funds to the students fee accounts.

The generation of LAF's/SOP's by NSFAS is creating problems on a daily basis as staff at NSFAS seem to send students from pillar to post and they always send the students back to our offices irrespective of how many times the registration template has been send to NSFAS

The Call Center remains one of the biggest obstacle at NSFAS, staff within the call center always give contradicting information to the students.

In the light of aforementioned issues institutions end up protesting as consequence of the misplaced and misleading that they are getting from NSFAS.

Other critical challenge that was articulated is the unfunded qualifying students, disability funding delays and students funded at other institutions. Institutions further indicated that too many students on the funding list studying at other institutions but they continue to send their information to the incorrect institutions. Institutions felt that not enough is being done by NSFAS as they fail to compare the











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# THE SECRETARY GENERAL'S REPORT

list with registration data template that is submitted by institutions.

On the basis of the aforementioned frustrations we then realised a press statement that was published by City Press on 01/10/2017 and twin to that I has an interview with Thabiso Tema of Power FM the breakfast show where I was reflecting and unpacking the position of FAPSA.

We did all this things to reflect our respect and integrity for FAPSA as mandated by you.

Honorable Delegates,

We as FAPSA have noted and welcomed the pronouncement by the President of the Republic on Free Education, it is for this reason that we have agreed as the Executive Committee to have this year's Conference them as "#Free Education-the impact." As part of responding to your mandate on the 12th April 2018 we met with NSFAS and resolved on the following issues:

NSFAS reported that all 2016 payments are concluded for TVET College, Universities must send request if they are any payment or funds due to them for 2016.

We have agreed with NSFAS that they should be national workshop with all institutions that will assist in closing off all outstanding 2017 issues. I wish to report that indeed the workshop took place at Cape Town from the 23-26 April 2018 for both Colleges and Universities.

One of the fundamental issues that we raised was the issue if standardize allowances, the concern was about communication with regards to this and requested that students registered for 1st semester should be given half value amount, DHET must send a formal communication to NSFAS, communication must be sent to all institutions for correct procedure that need to be followed when implementing this and communication must cc all financial aid managers.

Among other things will reflected on the following issues:

Communication by NSFAS to FAO's
Wrong status information sent to students
NSFAS call center
The exclusion of FAPSA from critical meetings
Correct appeals process
SMS shared amongst students
Students switching to other Universities
Online registration problems
FAPSA getting a seat in the NSFAS board

Please note the number and the dates of meetings we had during this current term in our quest to resolved our challenges.

14 September 2017 attended with institutions

25 October 2017

28-29 November 2017

12-13 February 2018

11-13 April 2018

23-26 April 2018 attended with institutions and NSFAS

Honorable Delegates

Our institutions were once prescribed as fragmented in a fragmented state. The latter immediately suggested that a new dawn of fresh thinking and approach need to be provided.

















# THE SECRETARY GENERAL'S REPORT

The Department through NSFAS has allocated... Billions for needy students across institutions of learning, however perpetual unrest in institutions suggest that this is not adequate hence the spontaneous unrest which engulfed our institutions across the country. This was not just peaceful unrest but they have been coupled with serious damage to property to the detriment of the relative peace and tranquility we enjoyed previously.

We have demanded adequate participation in the board of NSFAS, will such a move bring about change in the board? Can we stand in unison in support of our claim that such will assist in bringing about change and adequate funding? Is it through our participation in the board that such challenges can be minimized? I am in no way trying to scorn our resolve but the current developments demand of us to ask this critical questions in response to the national question of adequate funding and transformation. Ours is a development role however we shall not meet our core objective if we don't go beyond the call of duty and be party to the transformation agenda in this country.

It is against that background colleagues that we should have a proper institutional funding summit which is solution driven, not talk shows that we have being witnessing. Amongst others we should involve student bodies, private sector and government to look unto other alternative funding model in order to assist students against any tailored funding which enslaves them to the detriment of their own development.

We should demand citizen's involvement in solving their own problem and in this case the private sector must be confronted. The truth is we are all at ease in blaming government but less in demanding the response from the private sector. Most private companies would rather fund our historically advantaged institutions and individuals than our historically disadvantaged institutions or individuals.

One of the Africans philosophers of his time once said "each generation must discover its mission, fulfil it or betray it" Franz Fanon. Can we claim that we are indeed fulfilling the core objective of our existence?

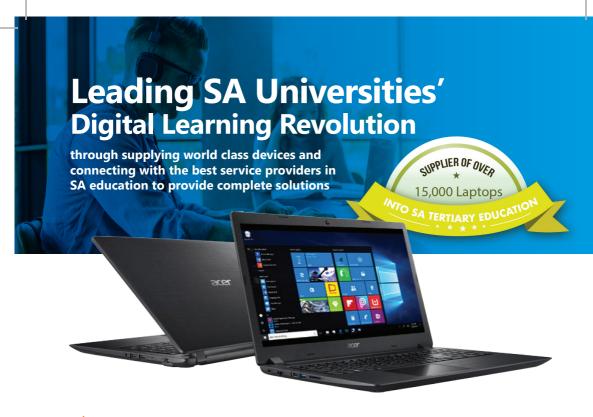
Former President Thabo Mbeki once said "those who complete the course do so only because they do not as fatigue sets in, convince themselves that the road ahead is still too long, inclined too steep, the loneliness impossible to bear and prize itself of doubtful value".

The critical question that is arising is are we equal to the task? Are we ready to confront this pragmatic challenges? I am interested to hear your views.

God bless you.

Pontsho Mosoeu Secretary General

FAPSA



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# F PRESIDENT'S REPORT

# Dear Colleagues, Friends and Honoured Guests

It is that time of the year where we all come together under one roof to sit down and look forward to a fruitful and informative FAPSA Conference. As stated last year, we once again made it through another busy and hectic year within our industry and somehow we were faced with more challenges within our industry since the announcement of "Free Education", by our former President. Mr Jacob Zuma. Since the announcement, the #FeesMustFall campaign seems to have gone underground and is no longer an issue. Well, that is until Fees Negotiations start again later in the second semester of the current academic year. Student protests nationally however seem to continue and for various reasons. NSFAS new procedure for approvals seem to be the reason why most of the protests are continuing nationwide. Students claiming that they are unable to sign their LAFSOP's (as it is not available), do not have access to Books and Meals especially the S Bux students, and yet exams have been concluded by most of our institutions. The question thus arises, "Are we really looking after the best interests of the students, our Institutions and donors who fund our students?

My biggest concern to date still remains the manner in which Financial Aid Offices are treated at various institutions throughout South Africa. We, as FAPSA, are concerned and have been in continuous discussions over this issue since the inception of FAPSA in 2001 and nonetheless continue to strive for best practices within our industry.

This year we celebrate our seventeenth anniversary and our biggest concern remains the exclusion of FAO's and FAPSA EXCO from critical meetings and workshops that directly affect the processes within the Financial Aid environment. We have been saying this for the past couple of years and still continue to be ignored. Yes, indeed we have reached yet another mile stone as FAPSA, but critical to this is our role within the sector and to assist with a way forward.

FAPSA since 2001 has always played a pivotal role in determining what the Best Practices should be in assisting Financial Aid Offices and the Best Processes would be in assisting NSFAS and Donors alike in the management, administration and allocation of funds within the industry. To date we still remain subjected to numerous changes within the industry. The NSFAS, "Central Application System" over the past five years has not benefited us or our students. The implementation of the full roll out plan seem endless and we are continuously being sent from pillar to post without clear direction as to what is required from both the institutional point of view and to give clear guidance to our students. Students continue to become restless and frustrated with this model due to the lack of communication from NSFAS and urgent responses to challenges faced by both the FAO and students. We continue to receive daily complaints as to user unfriendly system and the lack of support received from the NSFAS Call Centre who are too guick to blame Institutions for student problems, who are unable to give answers or give clear direction to either the institutions or to the students concerned. Change has always been accepted and embraced within our













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# THE PRESIDENT'S REPORT

sector as we all believe in changing for the betterment and to improve the way in which we administer funding nationally and in compliance with our donors' rules. The question however we need to ask ourselves this year is, "Have we really done ourselves any justice by the implementation and full roll-out plan of the Central Applications System, or should we go back to the way funding used to be administered? We as FAPSA have been subjected to numerous changes over the years, but we unfortunately feel as if the road ahead unfortunately seems to be unclear and thus our theme for this year's conference, #Free Education — The Impact?

This year we take a look at the implementation of the Free Education Model, the family Income threshold and how the students are affected with the implementation of Free Education. The big question we should be asking ourselves is, "Is this model sustainable in the long run?". How are the FAO's affected with the Implementation of Free Education? The Impact it has on our students both new and returning. These are but a few factors that we will have to consider in terms of the impact it will have on our institutions and the country

In conclusion, I hope that at the end of this year's conference, we as the Financial Aid Officers of this country, will be given clear guidelines as to what

are the challenges that lie ahead of us, and most of all must give us a clear understanding of what is required of us, as we move forward and embrace the new developments within our industry. I strongly believe that communication will be key factor driving us forward together with clearly outlined time frames. We as FAPSA will always look after the best interest of our fellow peers, to ensure that the best practices are indeed what will benefit us and our students as we move forward in the new era that lies ahead of us.

I personally want to thank my current EXCO on always being pro-active and giving their best in ensuring that we strive to address all the resolutions as per our previous conference. There are still a few resolutions that need to be addressed and we will ensure that these will be attended to and the outcomes made available to all delegates.

I wish you all the best and hope that you get answers and enjoy this year's conference.

Alberto Lai Wing
President
FAPSA

















# THE 16TH ANNUAL GENERAL MEETING AGENDA

# 16th FAPSA AGM AGENDA

1. Opening and Welcome

Attendance Register and Apologies/Credentials 2.

Minutes of the 16th FAPSA AGM 3 Held on 2 July 2017, Elangeni Hotel, Durban

4. Matters Arising

5. President's Report

6. Financial Report

7. Supplementary Items

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7.3

Date and Host of the 2019 FAPSA Conference 8.

Issued for and on behalf of FAPSA by

Pontsho Mosoeu

General Secretary

**FAPSA** 

President - Alberto Lai Wing Gen Secretary - Pontsho Mosoeu

Gen Secretary - Pontsho Mosoeu Gen Secretary - Pontsho Mosoeu President - Alberto Lai Wing Treasurer - Vish Naidoo

President - Alberto Lai Wing





















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# **Our Service Level:**

We take pride in our professional approach to handling delicate local and national project rollouts. With a national foot print in the major provinces this truly allows us to have our dedicated teams make sure that we deliver. Our staff are the foundation of our success. We strive to attract the best people our industry can offer, whom we value and empower to deliver on our values and undertakings.

# **Our Core Values:**

Respect the value our clients deliver to their clients and in turn value the trust put in us to provide them with solutions that would enable them to be successful in their endeavours. Our team perform continuous research to stay abreast of latest technologies, methodologies and trends that allow us to innovate and develop new solutions which are more efficient and effective, and add value to our clients.

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FINANCIAL AID PRACTITIONERS OF SOUTH AFRICA (FAPSA) (A Non-Profit Organisation)
ANNUAL FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017









The report and statements set out below comprise the annual financial statements presented to the members:

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Statement of cash flows	7
Accounting policies	8
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# Ransome Russouw

Chartered Accountants (SA) Geoktrooieerde Rekenmeesters (SA) Practice No 953717

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Fax: (011) 482-4830 e-mail: ramrus@iafrica.com

## REPORT OF THE INDEPENDENT AUDITORS

To the members of the Financial Aid Practitioners of South Africa (FAPSA)

We have audited the accompanying annual financial statements of The Financial Aid Practioners of South Africa (FAPSA), which comprise the statement of financial position as at 31 December 2017, the statement of comprehensive income, the statement of changes in reserves and the statement of cash flows for the year then ended, a summary of significant accounting policies and other explanatory notes.

# Auditors' Responsibility

Our responsibility is to express an opinion on these annual financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the annual financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the annual financial statements. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the annual financial statements, whether due to fraud or error. In making those

risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the annual financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the executive committee, as well as evaluating the overall presentation of the annual financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Opinion

In our opinion, the annual financial statements present fairly, in all material respects, the financial position of the Council at 31 December 2017, and of its financial performance and its cash flow for the year then ended in accordance with International Financial Reporting Standards (IFRS) for Small and Medium-sized Entities.

Ransoome Russouw Chartered Accountants (S.A) **Registered Auditors** 

Per: HJ Russouw Partner 4 May 2018

Registered Auditors/Geregistreerde Ouditeure | Partners/Vennote: HJ Russouw | N Russouw | JA Barnard













# Management Committee's Responsibilities and Approval

The management committee is required by the International Financial Reporting Standards (IFRS) for Small and Mediumsized Entitles, to maintain adequate accounting records and is responsible for the content and Integrity of the annual financial statements and related financial information included in this report. It is their responsibility to ensure that the annual financial statements fairly present the state of affairs of the council as at the year ended 31 December 2017 and the results of its operations and cash flow for the vear then ended. In conformity with International Financial Reporting Standards (IFRS) for Small and Medium-sized Entities. The external auditors are engaged to express an Independent opinion on the annual financial statements.

The annual financial statements are prepared in accordance with International Financial Reporting Standards (IFRS) for Small and Medium-sized Entities and are based upon appropriate accounting policies consistently applied and supported by reasonable and prudent Judgements and estimates.

The management committee acknowledges that It Is ultimately responsible for the system of internal financial control established by the council and places considerable importance on maintaining a strong control environment. To enable the management committee to meet these responsibilities, it sets standards for internal control aimed at reducing the risk of error or loss in a cost effective manner. The Standards include the proper delegation of responsibilities within a clearly defined framework, effective accounting procedures and adequate segregation of duties to ensure an acceptable level of risk.

These controls are monitored throughout the council and all employees are required to maintain the highest ethical standards in ensuring the council's business is conducted in a manner that in all reasonable circumstances is above



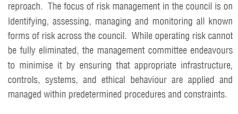
President











The management committee is of the opinion, based on the Information and explanations given by management, that the system of Internal control provides reasonable assurance that the financial records may be relied on for the preparation of the annual financial statements. However, any system of internal financial control can provide reasonable, and not absolute, assurance against material misstatement or loss.

The management committee has reviewed the council's cash flow forecast for the year ending 31 December 2018 and, In the light of this review and the current financial position, they are satisfied that the council has or has access to adequate resources to continue in operational existence for the foreseeable future.

Although the management committee is primarily responsible for the financial affairs of the council, it is supported by the council's external auditors.

The external auditors are responsible for independently reviewing and reporting on the council's annual financial statements. The annual financial statements have been examined by the council's external auditors and their report is presented on page 2.

The annual financial statements set out on pages 4 to 9, which have been prepared on the going concern basis, were approved by the management committee on 4 May 2018 and were signed on its behalf by:

Management Committee Member









# **Management Committee's report**

The management committee submits its report for the year ended 31 December 2017.

#### 1. Objectives

The objectives of the council are to promote, inter alia, the professionalism, preparation, best practices, effectiveness, and networking of financial aid practitioners, administrators and counsellors of student financial aid tertiary institution, provincial and government departments, para-statals and corporate organisations.

#### 2. Review of activities

# Main business operations

The financial position of the council at 31 December 2017 and the results of its operating activities and cash flows for the 12 months ended on 31 December 2017 are fully set out in the accompanying annual financial statements.

#### 3. Going concern

The annual financial statements have been prepared on the basis of accounting policies applicable to a going concern. This basis presumes that funds will be available to finance future operations and that the realisation of assets and settlement of liabilities, contingent obligations and commitments will occur in the ordinary course of business

## Post balance sheet events

The management committee is not aware of any material matter or circumstances which significantly affect the operations of the council or the assets and liabilities as reported at balance sheet date, that have not otherwise been dealt with in the council's annual financial statements set out below.

#### 5. Management committee:

The composition of the management committee at year end and at the date of this report was: President: Mr A Lai Wing (UFH) Deputy President: Ms MP Penyenye (UNISA) Secretary: Mr P Mosoeu (Tshwane South College) Treasurer: Mr V Naidoo (UNIZUL) Additional members: Ms RS Makgae (UNISA), Ms N Mkhize (UKZN), Mr W Muller (NMMU), Mr D Heffer (NWU).

# Administrator:

Duties are shared b the management committee.

The business and postal addresses are as follows:

# **Business address**

C/O University of Zululand P. Bag X1001 Kwa Dlangezwa 3886













# Statement of Financial Position

	Notes	2017	2016
		R	R
ASSETS			
Current assets			
Deposit - Conference 2018		59 906	-
Cash and cash equivalents	1	830 189	686 152
	_	890 095	686 152
Total assets	_	890 095	686 152
RESERVES AND LIABILITIES			
Reserves			
- Retained income	2	890 095	686 152
Current liabilities			
Accounts payable		-	-
	-	-	-
	<del>-</del>		















# Statement of Comprehensive Income

	Notes	2017	2016
		R	R
Income			
Conference - net income			
- Income		961 500	1 048 891
- Expenses		(831 155)	(761 374
		130 345	287 517
Interest received		41 357	25 592
Sponsorship		364 000	
Sundry income		3 750	3 750
		539 452	315 859
Expenditure			
Auditors' remuneration - fees		3 750	3 750
Bank charges		2 629	2 858
Donations		-	10 000
Meeting expenses		257 842	212 398
Stipend - management committee	3	69 000	
Website		2 288	2 537
		335 509	231 543
Income for year	4	203 943	84 316

# Statement of Changes in Reserves

	Notes	Retained Income R	Total R
Balance at 1 January 2016		601 836	601 836
Income for year		84 316	84 316
Balance at 1 January 2017		686 152	686 152
Income for year		203 943	203 943
Balance at 31 December 2016		890 095	890 095













# **Statement of Cash Flows**

	Notes	2017	2016
		R	R
Cash flows from operating activities			
Net income for year before interest		162 586	59 724
Interest received		41 357	24 592
Working capital - 2018 conference deposit paid		(59 906)	-
Net cash generated from operating activities	-	144 037	84 316
Total cash movement for the year		144 037	84 316
Cash at the beginning of the year	_	686 152	601 836
Total cash at the end of the year	1	830 189	686 152
	_		















## Accounting Policies

# Presentation of annual Financial Statements

The annual financial statements have prepared in accordance with International Financial Reporting Standards (IRPS) for Small and Medium-sized Entities. The annual financial statements have been prepared on the historical cost basis, expect for the measurement of certain financial instruments at fair value and the principle accounting polices set out helow

These accounting policies are consistent with the previous year.

#### 1.1 Financial Instruments

# Trade and other receivables

Trade receivables are initially and subsequently measured at the expected recoverable amount. Appropriate allowances for estimated irrecoverable amounts are recognised in profit or loss when there is objective evidence that the asset is impaired. The allowance recognised is measured is measure as the difference between the asset's carrying amount and the present value of estimated future cash flows.

# Trade and other payables

Trade payables initially and subsequently measured at the expected outflow of resources required to settle the liability. Due to the short term nature of these liabilities the carrying value is deemed to approximate their fair values.

# Cash and cash equivalents

Cash and cash equivalents comprise shortterm liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of changes in value. The carrying value of these assets is considered to approximate their fair values.

# 1.2 Revenue

Revenue from conference and other fees is accounted for on a cash received basis.

Revenue is recognised when all the following conditions have been satisfied:

- · the amount of revenue can be measured reliably:
- it is probable that the economic benefits associated with the service will flow the council: and
- the cost incurred or to be incurred in respect of the service can be measured reliably.













# **Notes to the Annual Financial Statements**

	2017	2016
	R	R
1. Cash and cash equivalents		
FNB Business Call Account	770 004	618 648
FNB Business Cheque Account	60 185	67 504
	830 189	686 152

# 2. Reserves

The council is required in terms of its constitution to utilize its funds solely for the objectives for which it has been established. On disbanding as an official body, any accumulated surplus will be eaqually distributed to the existing member institutions

# 3. Stipend paid to management committee

President: Mr A Lai Wing (UFH)	17 000	-
Deputy President: Ms MP Letsoalo (UNISA)	10 000	-
Secretary: Mr P Mosoeu (Tshwane South College)	7 000	-
Treasurer: Mr V Naidoo (UNIZUL)	9 000	-
Additional Members:		
- Ms RS Makgae (UNISA)	7 000	-
- Ms N Mkhize (UKZN)	8 000	-
- Mr W Muller (NMU)	7 000	-
- Mr D Hefer (NWU)	4 000	-
	69 000	-

# 2. Taxation

No provision has been made for taxation as receipts by or accruals to the council are exempt from income tax. Official exemption is to be confirmed with the commissioner's office.



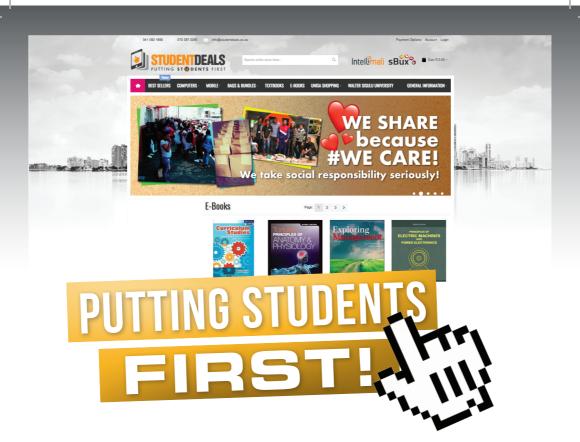












Student Deals, the online arm of **REHAB BOOKS & TECHNOLOGY** believes in offering students the best value and easy access to the necessary learning materials to get them through their academic year.

As such, **REHAB BOOKS & TECHNOLOGY** extended its services to reach and benefit more Financially Aided students across South Africa through the convenience offered by Student Deals' door-to-door delivery to students.



Affordable New books & cheapest eBooks in SA



Calculators and Stationery



Bags for work, play and everything in between



Wide range of Laptops and Tablets







# WHO WE ARE

Rehab Books & Technology was established over a decade ago at the NMMU with core purpose of "rehabilitating" high prices in the student environment. After operating out of a trailer for 6 years, we finally secured a space in the heart of NMMU's South Campus. We built a shop that students would be proud of, and in the process, beautified the social hub of the campus.

We have since set up shops on another 2 of the 4 NMMU Port Elizabeth campuses, allowing us to serve more students from locations convenient for them.

# WHAT WE OFFER.

- Great prices on textbooks and ebooks
- Big variety of student technology products and computer accessories
- Wide assortment of stationery
- Bags for work, play & everything in between
- Bus tickets for student travel
- Airtime for all networks
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REHABILITATING HIGH PRICES

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#### INTRODUCTION

Van Schaik Bookstore is one of the oldest bookstores in Southern Africa and reached its 100 year milestone in 2014. It is one of Southern Africa's largest academic bookstore chain with more than 75 stores, including two in Namibia, one in Botswana and four in Swaziland and four under the Bookmark brand. Van Schaik Bookstore also offers seasonal sales points, an online store and a library service. Our extensive experience in servicing institutions and students through appropriate sales channels, customized selling platforms and excellent resources has helped us to deliver a world-class service to institutions, staff and students. Accordingly, Van Schaik Bookstore was awarded the Sefika Academic Bookseller of the Year Award in 2012, 2013, 2014, 2015 and 2016.

#### **OUR VISION**

Africa's preferred supplier of academic resources.

#### **OUR MISSION**

Supply of academic resources to all students in Africa via retail stores and digital channels, by utilizing our expert knowledge and well-developed infrastructure to deliver outstanding service.

#### **OUR VALUES**

Respect, informed, excellence, creativity and integrity.

#### WHAT WE DO

We provide products and services that support institutions, lecturers and students. Our products include academic and general books in electronic and print format, reference material, lifestyle products, electronics and stationery. We offer our services through our bookstores, call centre, direct sales unit, library division, and online store; www.vanschaik.com.

## **BOOKSTORES**

Our bookstores are conveniently situated on campuses or in the vicinity of tertiary institutions.

# **DIRECT SALES UNIT**

Our direct sales channel services customer segments outside the traditional contact campus market, supplying textbooks and reference material to specific niche markets. Our direct sales consultants operate in all provinces and are based in nominated bookstores.

# LIBRARY DIVISION

The library division is a dedicated national supplier focusing on the library market across South Africa, operating in all provinces and servicing school, TVET, university, municipal and provincial libraries

## ONLINE

www.vanschaik.com extends our services to customers who prefer the convenience of online shopping.

## **CALL CENTRE**

We have a national call centre with dedicated staff members who assist in general enquiries about books, availability, costs, quotes, store contact details, and much more.

## WHO ARE OUR CUSTOMERS

Van Schaik Bookstore has the ability to service a range of customer profiles to achieve the critical mass and successfully manage a reasonable stock holding that reflects a business that is well managed. Our main customers are institutions that include lecturers, students, faculties, departments and libraries.

Many of the institutions and customer bases have remained loyal Van Schaik Bookstore customers for many years due to the consistent levels of service. They also take comfort from the fact that Van Schaik Bookstore represents a highly respected company with acceptable business ethics and morals.

#### INSTITUTIONS

We are directly represented on 25 of the 26 government tertiary institutions in South Africa, or easy accessible if not directly on campus. This is a direct benefit for institution and their students as not all students are lodging on campus. In addition to this, Van Schalk Bookstore has the ability to administer bursaries and loans on behalf of the institution.

#### **LECTURERS**

The textbooks stocked at Van Schaik Bookstores reflect the courses and modules offered by the relevant institutions. Our representatives compile booklists with lecturers on local campuses to ensure students can obtain the right books for their studies. Lecturers provide the following details: book title, author(s), ISBN, quantity of books required, expected student numbers, and date by which the books are required.

# **STUDENTS**

- Our account system assists parents and students with the book buying process.
- We accept other payment methods such as Fundi, Intellicard, sBux.
- Our rewards programme and App offer students discounts, promotional giveaways and partner deals.
- We also administer bursaries on behalf of institutions, companies and Government departments.

## **GENERAL PUBLIC**

Our range of popular general books of all genres, top magazines, school books and stationery caters for our general public. We also offer a service to them to order books that are not in store.

# CORPORATE SOCIAL INVESTMENT

Van Schaik Bookstore is committed to invest in its community and to be a responsible corporate citizen. The key focus area of Van Schaik Bookstore's corporate social investment programme is education and literacy. The company invests and supports institutions, organizations and communities with projects and programmes that contribute to the said areas. In the past Van Schaik supported organizations such as Love Life, Let's Fix it, CAFDA (Cape Flats Development Association), SHAWCO (Students' Health and Welfare Centre Organisation) and Reading for Redemption, a special project by Correctional Services. Currently we offer textbook and stationery bursaries to some institutions and donate large number of books to different institutions or organizations annually.

Find us on:



vsorders@vanschaik.com







Honorable Guest Speaker
Minister of Higher Education and Training:
Ms Grace Naledi Mandisa Pandor

# Synopsis:

Educationist, Lecturer, Deputy Chief Whip of the ANC and former Minister of Education.

Date of birth: 07 December 1953

Location of birth: Durban, Kwa-Zulu Natal (then Natal),

South Africa

Naledi Pandor was born in 1953 in Durban. She received most of her education in exile and matriculated at Gaborone Secondary School in Botswana. She obtained a BA in History and English at the University of Botswana in 1977 before leaving for overseas where she subsequently graduated with a MA at the University of London. Back in South Africa she was awarded a MA in Linguistics at Stellenbosch University in 1997.

Before becoming the Minister of Education in 2004, Naledi Pandor was involved in educational issues in various ways. She taught English in both Botswana and London and then lectured at the University of Botswana before joining the University of Cape Town in 1989 as a senior lecturer.

Following South Africa's first democratic election in 1994 Pandor was elected to Parliament, and in 1995, she became a Whip and then Deputy Chief Whip of the ANC. She also convened the Sub-Committee on Higher Education in the Education Portfolio Committee. In 1996, Pandor was appointed as member of the Cape Technikon Council. In August 1998 she became the Deputy Chairperson of the National Council of Provinces (NCOP) and in 1999 she was elected Chairperson.

# Positions:

2004: Minister of Education2000: Chancellor of Cape Technikon

**1995 - 1998:** Deputy Chief Whip **1994:** Member of Parliament,

Chairperson Luthando Investments,
Director of National Council of Provinces



18h00 - 20h00

# Conference Registration for Delegates 1 July 2018

# **PROGRAMME DAY 1**

2 July 2018

08h00 - 09h45 **Registration** Tea & Coffee

10h00 - 10h15 **Welcome to the 2018 & 17th FAPSA Conference** 

Alberto Lai Wing, FAPSA President

10h15 - 11h00 **Opening and Welcome: Vaal University of Technology** 

Co-host of the 2018, 17th FAPSA Conference presented by Prof Gordon - Vice Chancellor: VUT

11h00 – 12h00 Keynote Address: Tshwane South TVET College Principal

Presented by Advocate JT Chiloane
#FreeEducation – The Impact

12h00 - 12h30 Questions & Answers

12h30 – 12h50 Address: FAPSA President Alberto Lai Wing

12h50 - 13h45 **Lunch** 

13h45 - 14h45 Mr S Zwane - Executive Officer - NSFAS

NSFAS - #FreeEducation - and our role?

14h45 – 15h00 Tea Break

15h00 - 16h00 Address by the Minister of Higher Education and Training

Honorable Minister Naledi Pandor # FreeEducation – The Impact

16h00 - 16h45 **16th FAPSA AGM** 

# 18h00

Interactive Interview Session & BRAAI EVENING sponsored by:











# **PROGRAMME DAY 2**

18h30

3 July 2018

09h00 - 09h45	Registrations & Welcome  Mr Jomo Jacobs - General Manager: Stakeholder Engagement				
09h45 - 10h30	2017 Close-Off and 2018 Upfront Reconciliation				
10h30 - 11h00	presented by Ms Nthuseng Mphahlele - General Manager: Bursaries & Loans  LAFSOP - NBA Generation update and 2018 Disbursement update  presented by Mr Gerry Mphego & Ms Nthuseng Mphahlele				
11h00 – 11h30	Tea Break				
11h30 - 13h00	NSFAS Breakaway Sessions 1 & 2				
13h00 – 14h00	Lunch				
14h00 - 15h30	NSFAS Breakaway Sessions 1 & 2 (Continued)				
15h30 - 16h00	Tea Break				
16h00 – 16h30	Application & Verification Process 2019  Ms Nthuseng Mlhahlele: General Manager: Bursaries & Loans				

**Closing Remarks** 

# "NSFAS GALA DINNER EVENING"

Mr Jomo Jacobs - General Manager: Stakeholder Engagement

NB: Time: 18h30

Venue: Birchwood Hotel - Boksburg - Johannesburg

Theme: Nelson Mandela 100 Centenary, The Birth of a World Icon a Thembu

Attire for Gala Dinner: The Thembu Clan Traditional Wear



# **PROGRAMME DAY 3**

4 July 2018

09h00 - 10h00

Adapt IT

10h00 - 10h30

Tea Break

10h30 - 10h45

Intellicard

10h45 - 11h00

Fundi

11h00 - 11h15

**EduConnect SA** 

11h15 - 11h30

Van Schaik's Bookshop

11h30 - 11h45

Student Edge

11h45 - 12h00

5 Strand Pty Ltd

12h00 - 12h15

**FAPSA Lucky Draw** 

12h15 - 12h45

Closing Remarks (Pontsho Mosoeu) General Secretary: FAPSA

12h45 - 13h00

**FAPSA President** 

13h00 - 14h00

Lunch

14h00

End of the 2018 and 17th Annual FAPSA Conference

"We hereby wish to thank everyone who has attended this year's conference and wish you all a safe trip home."















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